

STRIVING FOR PAR EXCELLENCE



Since 1995



RAYS

Group of Companies



Group of Companies



Al- Ghusain General Trading & Cont. Est



Universal Freight International Freight Forwarders



RAYS General Trading & Cont. Co. W.L.L

Environment and Medical Division

Parking Solutions

VISION

To be the best in our respective fields, first in Kuwait and then throughout the region

MISSION

To offer high quality products and tailored services that efficiently fulfills the needs of our customers.





COMPANY PROFILE

NAME AND STATUS:

AL-GHUSAIN GENERAL TRADING & CONT. EST.

It is a RAYS Group Company registered in Kuwait and engaged in the business of General Trading and Contracting.

The partners with extensive knowledge and experience of local conditions have been resident in Kuwait for more than 40 years and have developed resourceful contacts for successful business operations.

SCOPE OF ACTIVITY

I. INDUSTRIAL DIVISION:

An import house engaged mainly in the procurement and supply of material, equipment, and services to the Oil Sector Companies, Refineries, Petrochemical and Construction Industries in Kuwait.

The Company has established excellent contacts and negotiated attractive terms with some major Suppliers and Manufacturers in USA, Canada, Europe and the Far East for procurement of material at very competitive prices.

We are the local agent for many reputed international manufacturers and service providers.

Our major customers for Industrial Supplies are:

1. **Kuwait Oil Company (KOC)**
2. The refineries of Kuwait National Petroleum Company (KNPC).
3. **Petrochemical Industries Company (PIC)**
4. Equate (Joint Venture Union Carbide & PIC)
5. **Kuwait Gulf Oil Company (KGO)**
6. Joint Operations Wafra (Saudi Arabian Chevron & Kuwait Gulf Oil Company)
7. **Ministry of Electricity and Water (MEW)**
8. Kuwait University (KU)
9. **Kuwait Institute of Scientific Research (KISR)**
10. Subiya Power Station and Township
11. **Private and Foreign Contractors working on maintenance and reconstruction projects in Kuwait**

Our product range includes:

1. voestalpine Böhler Welding - Welding & Joining
2. utp maintenance (by voestalpine) - Maintenance, Cladding & Repair
3. fontargen (by voestalpine) - Brazing & Soldering
4. Pickling Paste
5. Silica Fabric Welding Drapes
6. Gaskets- Metallic and Non - Metallic
7. Plastering Accessories
8. Pipe Fittings
9. Flanges
10. Wind Socks
11. Cutting Discs
12. Tools
13. Gratings
14. Welding Accessories
15. Dowel Bars
16. Stainless Steel Bars
17. Machine Tools
18. Lathe tools
19. Measuring tools
20. Wire Rope Slings
21. Scaffolding materials
22. Fasteners- Nuts, Bolts, Stud Bolts
23. Wire Mesh- Stainless Steel
24. Spiral Wound Gasket
25. Grating Clamps
26. Manifolds
27. Valve Gauges
28. Needle valves
29. Fans/ Exhausts
30. Actuators
31. Valves
32. Cleaners, Abrasives & Adhesives
33. Coveralls
34. Gloves
35. Gas detectors
36. Safety Equipments
37. Fire Detectors
38. Thermocouples
39. Refractory Cement
40. Cable pulling equipments & accessories
41. Cable trucking
42. Gully grating
43. Paints
44. Demister Pads
45. Silica Gel
46. Expansion Joints (Metallic & Rubber)
47. Insulation Materials
48. Couplings
49. Gasket & Seals
50. Flange Steel
51. Hose Fitting
52. Pipe Repair Clamps
53. General requirements

1) voestalpine Böhler Welding - Metallurgical Expertise for best welding results

Three Competences- Three Brands

In order to provide our customers with the best in competence and efficiency, we have built our proven products and solutions around three areas of competence:

- Joint Welding
- Repair and Maintenance Welding
- Soldering & Brazing

JOINT WELDING- BOHLER WELDING

Creating lasting connections is the most important part of the welding process. More than 2000 products for joint welding in all conventional arc



welding processes are now united under the Bohler Welding brand in a product portfolio that is unique throughout the world. And therefore our customers

benefit even more from our personal application consultations, because we are also past masters at creating connections between people as well.



Decades of industry experience and application know-how in the areas of repair, wear and surface protection in conjunction with innovative and

tailored products guarantee our customers an increase in the productivity, protection, service life and performance capacity of their components under the UTP Maintenance brand.



SOLDERING & BRAZING- FONTARGEN BRAZING



As an insider, we have insight into processing methods and understand how to apply them as the essential factor for optimum soldering results. Our expertise has been formulated over many years of experience providing solutions and the knowledge gained from countless application challenges. The Fontargen Brazing brand offers knowledge and application experience for your soldering processes on the basis of proven products- Engineered in Germany.

II) CHAMPION JOINTINGS PVT LIMITED- NON ASBESTOS FIBRE JOINTING SHEETS



Champion Jointing Sheets are synonymous in the industries for internationally quality gasket jointing sheets, pre-cut gaskets and SWG for various flange applications and the products confirm to IS- 2712:1998 and BS 2815/1976 specifications as well as BS:7531 oil grade specifications.

Champion products meet with increasing exact requirements in the Oil & Gas, Petro Chemical, Nuclear Power, Engineering, Pharma, Power Generation, Paper, OEM, Coal, Steel, Alumina, Shipping, Cement, Fertilizer, Defense, Railways, Aeronautics, Sugar & Chemical Industries for mechanical gland packings in pumps & valves, as well as other heat insulation and fluid sealing applications across all types of industries.

III) JSC POLOTSK-STEKLOVOLOKNO, BELARUS- SILICA FABRIC WELDING DRAPES

Silica fabrics are manufactured in a wide range with the weight from 120 to 1400 g/sq.m, with the weave linen or satin, with the width from 900 to 2000 mm, with different types of finish, improving properties. Silica



fabrics received wide application as high temperature insulation practically in all fields of industry because of low thermal conductivity, high resistance to thermal shock,

silica fabrics have superb electric insulation properties at high temperatures, can be used for a long period of time without changing of the properties at the temperature +1000 deg C and for a short period of time at higher temperatures.

OPERATING STAFF AND MANAGEMENT

The Company has on its team experts with vast technical, commercial and administrative experience in their respective professions. The entire work force has many years of hands on practical knowledge of business operations in the Gulf Market in general and of the Kuwait Market in particular.

We maintain an efficient system of management reporting. This helps to provide our Principals and Suppliers with information and feedback on progress and performance of various projects and quotations on a regular basis.

BANKERS:

1. KUWAIT FINANCE HOUSE, HEAD OFFICE, KUWAIT
2. BURGAN BANK. MAIN OFFICE, KUWAIT
3. GULF BANK, MAIN OFFICE, KUWAIT

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2nd Floor, Office No. 6

DUNS NUMBER
FOR RAYS

534719252



Universal Freight International Freight Forwarders

UNIVERSAL FREIGHT was established in the year 1996 with its main activities of customs clearance, transportation and freight forwarding.

The core activity of the company, which is a specialized one, along with Freight Forwarding, Customs Clearance and Transportation. We have the expertise man power, vehicles and special equipments to handle any type and size of cargo. We also have regular cargo movement (Import & Export) within the Gulf Countries by Land.

Being an international freight forwarder, Universal Freight has built strong partnerships with shippers, agents and transportation companies throughout Kuwait. Together with own inbound warehouses and experienced staff, Universal Freight soon grew to be a trustworthy freight forwarder for both, local and international clients. Targeting mainly small and middle sized customers, Universal Freight profited from being a local company with respective low operational costs and passing these cost advantages directly to its customers. These highly competitive prices and the flexible and individual service are its stepping stones to success.



Universal Freight offers a wide range of import, export, logistics, transportation, distribution and oversized cargo international shipping services. Universal Freight offers air and ocean freight

rates that are very competitive while also providing state of the art transportation and logistics services to both large and small importers and exporters.

The company has adequate staff, which includes managerial, Marketing/Sales, Operations, Customer service and other personnel.

Our operational excellence provides the foundation for the integrated logistics solutions that we offer to our customers. The team of skilled professionals constantly monitors operational performance by planning and following up the given task for continuous improvements. We focus on the development of highly advanced logistics technology and the global training of personnel. By providing in-depth analyses

of the transportation environment and of various other technical services, our mission is to add critical value to our logistics solutions.

We at UNIVERSAL FREIGHT provide the Greatest Customer Satisfaction with service minded concept of partnership that regards the customer's growth & benefits as our own. We consider each customer as "special" and serve him in a personalized way. We prefer to listen and learn their need and customize our operating procedures and information systems to suit those requirements.

UNIVERSAL FREIGHT understands how valuable their customers are and have structured their customer service function perfectly to serve as an Information Desk, continuously providing information. With the introduction of 6 telephone lines, UF is easily accessible to solve all its customers queries.





The Company has adjusted itself to meet the ever growing needs of the industry and particularly needs of our various clients and constantly keeps evolving to keep itself up to date to the demands of the modern times.

UNIVERSAL FREIGHT is involved in all aspects of Customs Clearing, Forwarding and Transport. Our Range of Services are as follows:

- **International Freight Forwarding**
- **Customs Brokerage**
- **Customs Clearance & Transportation**
- **Packing and Removals**
- **Inland Transportation – Inter-Gulf Countries**
- **Special Documentation/Licenses**
- **Cargo Insurance**
- **Project Cargo Handling and support services.**

Our mission is to provide complete logistic solutions that are not only efficient but also reliable & affordable and to gain confidence & trust of our valued clients by conducting business with complete honesty and integrity.

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Opp. Murgab KPTC Bus Depot

2nd Floor, Office No. 5





General Trading & Cont. Co. W.L.L

MEDICAL & ENVIRONMENT DIVISION

Established in January 2014, this steadily growing and expanding division offers a wide range of specialized products to our customers and to meet the needs of international developments.

Our sales staffs are experienced and qualified medical and scientific specialists who are well aware of market requirements and maintain excellent customer relations to promote the different medical, laboratory and environmental equipment.

We provide solutions to on-site Oxygen and Nitrogen Demands

A) On-site Oxygen Generators; USA

We offers a complete line of on-site plants with outputs from 15 (7.5 LPM) to 5000 SCFH (5tpd). The typical oxygen purity from our generators is 93% (+/- 3%). With only air and electricity required, we can provide an oxygen generating system that can operate almost anywhere.

In addition to oxygen generation plants, We offers complete oxygen cylinder filling plants (CFP's) with capacities from 1 to 180 cylinders filled per day. Currently our principal has oxygen plants in over 70 countries worldwide, serving many diverse markets.

B) On-site Nitrogen Generators; USA

Patented N2 Generator systems have been installed in facilities worldwide and are ideal for a vast range of industrial, military, lab and commercial applications.

Using a N2 generator to produce high purity N2 gas on-demand at the point of process can reduce gas cost by as much as 90%! Compared to using high pressure cylinders or bulk liquid Nitrogen through a gas supplier. hnologyliable and fully a Our technology is safe, reliable, and fully automatic. Production begins when demand downstream is sensed. Using our Flow Verification Program, engineers at South-Tek Systems can accurately measure flow rate requirements and design the optimum system for any client's needs. This program along

with our MAP-IT™ Flow and Purity Verification Service and our Performance Verification System ensure that each Nitrogen Generator system meets or exceeds the specification required.

Efficient & Environment Friendly: Nitrogen Generators are an efficient and green solution to meeting Nitrogen Gas needs. Facilities that install our N2 GEN systems or commercial systems experience lower operating costs while producing higher quality Nitrogen Gas on-demand at the point of process. Because our Nitrogen Generating Systems eliminate the necessity of converting N2 gas into liquid form for transportation and delivery, they consume far less energy than the alternative bulk gas supply.





We provide Environmental Friendly Technologies of AIR PURIFICATION SYSTEMS, WATER RECYCLING and RENEWABLE ENERGY.

A) AIR PURIFICATION SYSTEM; Germany:

We represent a German based company which is working in different fields focusing on implementing new technologies for indoor air products. Our main focus is on advanced Ozone technology which will help to eliminate unpleasant odors and to control airborne contamination outbreaks in various fields.

A company with highly qualified professionals having more than 50 years of experience in the team which makes them a global expert in our field. The scientists, engineers and doctors are accredited on individual universities and laboratories around the globe, which helps to gain the latest research studies and to implement these updates in the product development.

Our philosophy is not only to sell a product, but rather a complete solution for your problem. If you have problems with smell, unpleasant odors, viruses, fungi, bacteria, mildew or germs in your facility, please contact us for a free consultation and we will find the right solution for it.

B) WATER RECYCLING and RENEWABLE ENERGY; UK:

Focusing on Environmental Friendly Technologies of WATER RECYCLING and RENEWABLE ENERGY and developing WATER RECYCLING projects since 1994, a leader in design, Engineering, Manufacture & Installation of a comprehensive range of Water and Effluent Treatment Systems based on the novel process of Electrolysis.

Electrolytic treatment processes and technologies are Non Biological and environmental friendly. Its an emerging technology with potential to take on the challenge to treat non biodegradable and toxic contaminants in wastewater.





Applications stretch over a wide range from, Domestic sewage , hospital, hotels, laundry, industrial effluent, deployable in a wide range of Industries including Dairy, Textile, Dyes and Intermediates, Pharmaceutical, Polyester and Synthetic Fibre products, Pulp and paper, Engineering to name a few, R.O. rejects treatment, cooling tower, pool & spa & potable water

We adhere to Design, Engineering and Manufacturing Processes and Quality Assurance Standards.

Medical Equipment & Consumables:

We provide total healthcare Solutions. We Market/Distribute a wide range of Medical, Laboratory & Scientific Equipments, Disposables and Consumables.

Central Kitchen Equipment:

We provide the latest means of Designing, Supplying, Installing, Commissioning and Maintenance of Kitchen Equipment.

We are readily available to adapt to the client special needs, being able at the same time to maintain the core of our system.



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5th Floor, Office No. 16



PARKING SOLUTIONS

A new concept in parking solution, widely in use in Europe, US, Japan & Korea for many decades. The salient features of the Modular car park system are given below:

- As per this the cars can be parked in 2 levels almost doubling the capacity of the existing car park.
 - The structure involved is totally bolted enabling the relocation of it to a new location, if the need arises.
 - The total system is modular in nature and fully compliant to the green building concept.
 - A fully engineered system.
 - No need for any civil foundations therefore very less construction time and cost.
 - The area is not made into a car park for life and hence will not hamper your plans for that area in future.
- Hence easy to get statutory approvals
- Very low capital investment.
 - No additional operating cost.
 - Car parks designed by specialists, increasing its efficiency.
 - Hundreds of installations in different countries, including GCC.
 - Ground + 2 floors also can be designed for suitable sites.





www.rayskt.com



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